



Suominen Corporation

Interim Report
1 January – 31 March 2010

Presentation 22 April 2010

Suominen highlights

Q1 – red figures

EUR, million	Q1/2010	Q1/2009	2009
Net sales	40.6	46.9	179.4
Operating profit	-0.3	3.6	6.7
Net result	-1.1	1.5	0.9
EPS, EUR	-0.05	0.06	0.04
Cash flow from operations/share, EUR	-0.04	0.61	1.13

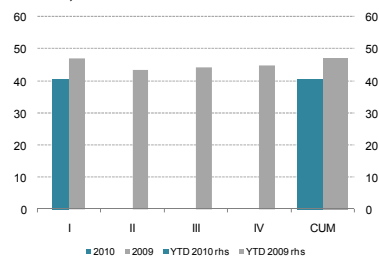
- Net sales down by 14 % on the previous year.
- Drop in sales attributable to decline in prices of wet wipes and low volumes of nonwovens.
- Raw material and electricity costs increased. Q1/2009 raw material prices were on a low level. Sales price escalators work with 3 to 6-month delay.
- Production was higher than sales as deliveries are expected to increase later in the spring.
- Cost savings and efficiency enhancement measures contributed to EUR 0.7 million.

Suominen performance

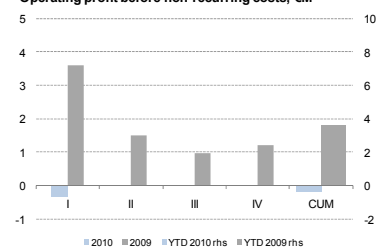
Difficult market

- Net sales EUR 40.6 million (46.9) in difficult market condition.
 - Weak demand at Wiping.
 - Hectic pursuit to run idle capacity presses market prices down.
 - Consumer prices do not show elasticity although costs are increasing.
- Operating profit EUR -0.3 million (3.6).
 - Equation of falling sales prices, lower volumes and higher raw material and energy costs had an adverse effect on result.

Net sales, €M



Operating profit before non-recurring costs, €M

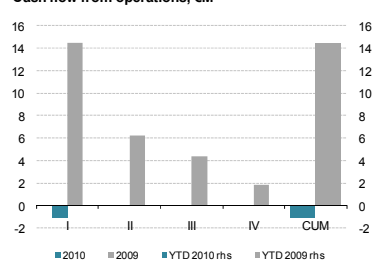


Suominen financials

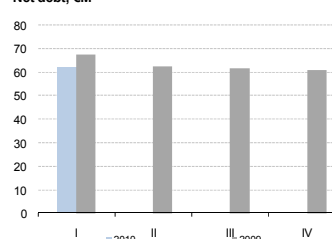
Production took cash flow

- Cash flow from operations EUR -1.1 million (14.4).
- Stock of ready made products increased. Other working capital stable. Net change EUR -1.5 million (9.6).
- Investments were EUR 2.0 million (0.6), slightly less than depreciation.
- Net debt slightly up from 1 January.
- Equity ratio 32.1% (31.2) and net gearing 134.4% (136.4) when capital loans are included in equity.
- Amendments agreed to loan covenants for Q1 and Q2.

Cash flow from operations, €M

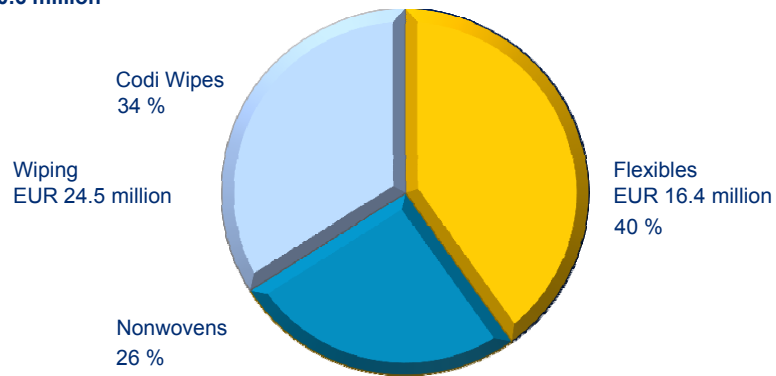


Net debt, €M



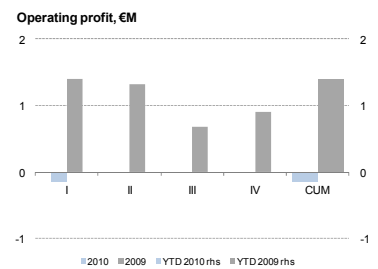
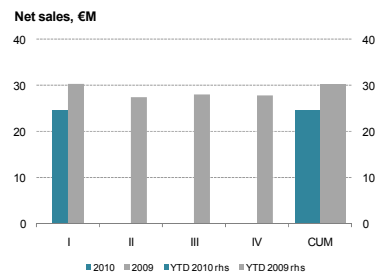
Break down of net sales Q1/2010

EUR 40.6 million



Business area: Wiping Volumes and prices under pressure

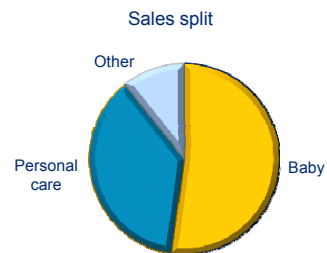
- Net sales EUR 24.5 million, down by 19%.
 - Volume reduction and falling prices caused heavy top line drop.
- Operating profit EUR -0.1 million (1.4).
 - Efficiency enhancements and cost savings were not able to save result.



Business area: Wiping
Codi Wipes

- Net sales down by 13%.
- Sales of baby wipes dropped clearly whereas sales of personal care wipes were on the level of the previous year.
- Prices were gliding based on contracts and aggressive spot prices.
- Efficiency enhancement progressed through rationalization of operations.

	Q1	LY
Net sales, €M	13.9	-13%



Business area: Wiping
Nonwovens

- Net sales down by 27%.
- Sales of thermobonded hygiene nonwoven only one-fifth of the last year as a result of a shift in product technology that took place in 2009.
- Main product area, wiping substrate, also substantially down. Similar situation with health care nonwoven.
- Deliveries to US market dropped noticeably.
- Raw material prices affected negatively.
- Stocks were increased in preparation for temporary lay-offs in April and increase of deliveries in spring.

	Q1	LY
Net sales, €M	12.2	-27%

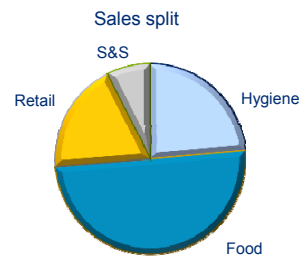


Business area: Flexibles

Sales stable

- Net sales EUR 16.4 million, close to that of the previous year.
- Sales of food and hygiene packaging were on the level of 2009.
- Deliveries of retail and security and system packaging declined somewhat.
- Sales to Russia and Poland advanced.

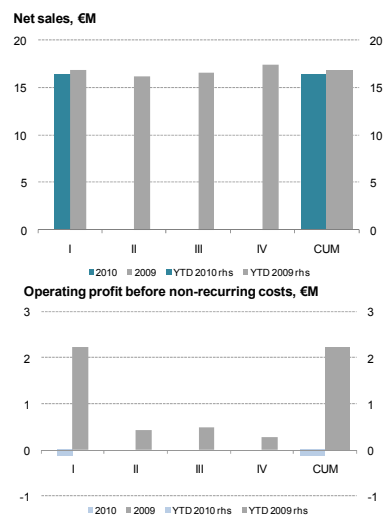
	Q1	LY
Net sales, €M	16.4	-2.6%



Business area: Flexibles

Plastic prices surged

- Operating profit EUR -0.1 million (2.2)
- Prices of oil based raw materials continued to rise and had a negative effect on the Q1 result. The previous year's picture was totally opposite.
- Production plant in Sweden was closed down and the modern printing press was transferred to Poland. Start-up ahead of schedule.



Outlook for the rest of the year

- In the beginning of 2010, demand for Suominen's products and deliveries to customers have been lower than expected and lower than in the corresponding period of the previous year.
- Due to the drop of deliveries in the beginning of the year, sales volumes for the whole year are expected to fall on the previous year.
- Suominen's raw material and energy costs have risen clearly in the beginning of the year.
- Due to the drop of sales and increased raw material and energy costs, operating profit for 2010 is expected to decline on 2009.

Management focus in short term future

- Price management
 - Transfer increasing costs more effectively to sales prices
- Cost control and structural optimization
 - Identification and quick implementation of new cost saving initiatives
 - Continuous cost efficiency improvement through the Stairs to Top programme
- Turn top line development upwards
 - Filling up free capacity
 - Increasing sales of existing and new products
 - Winning new customers on target markets
- Working capital management and cash flow
 - Strict investment discipline
 - Careful inventory management

